

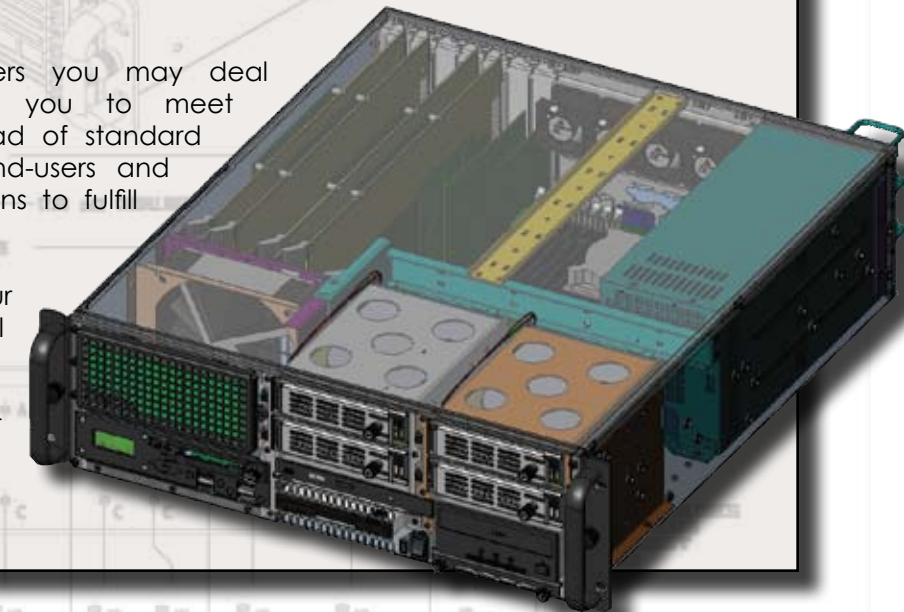


Germane's engineering team has been designing rugged, tactical systems for over a decade. Every aspect of the design has been scrutinized to meet the rigors of military deployment.

Housed within the secure campus is Germane's Environmental Test Lab. Here certified, trained engineers perform calibrated confidence testing against various military standards (MIL-STD). The specific tests simulate the environment our systems will be deployed in, and are required by the Department of Defense.

Unlike other system manufacturers you may deal with, Germane Systems allows you to meet specific requirements with a myriad of standard configurations, or consult with end-users and adapt these standard configurations to fulfill their battle-space requirements.

You will have complete access to our mechanical, thermal, and electrical engineering teams. Germane's certified tech-support team can provide assistance either to your existing staff or become the Tier 1 helpdesk.



Every Germane system is engineered to meet the following MIL-STDs:

MIL-STD 167-1,2	Harmonic Vibration (Shipboard)
MIL-STD 740	Structureborne Noise, Airborne Noise
MIL-STD 810-E/F	Temperature, Humidity, Altitude, Sand/Dust, Salt/Fog, Fungus, Transport Shock, Temperature Shock, Acceleration
MIL-STD 901D-A	High-Impact Shock (Shipboard)



Welcome to the Germane Channel Partner Program

Program

The Germane Channel Partner Program provides its selected members with a comprehensive suite of rugged, tactical IT solutions to augment their existing product line. Germane's extensive range of products and engineering resources allows you to tailor our proven solutions to meet your specific customer's needs.

The program allows for several modes of Channel Partners, designed to mesh seamlessly with the way you support your customers. All companies, large and small, will gain a competitive advantage the program and vault your business into a new arena.

Benefits

- Program Tailored to your business
- Product Roadmap
- Life-Cycle Management
- Engineering & Design Support
- Technology Experts
- Superior Tech-Support Staff
- Accredited Design Engineers
- State-of-the-Art Design & Test Lab
- Solid Reputation with the DoD

If your customers demand rugged COTS solutions for military or industrial deployment and don't want to take on the huge expense of employing an engineering team of mechanical, thermal, and electrical engineers; turn to a proven innovator of rugged, COTS-based IT solutions – turn to Germane.

Overview

A dynamic and creative marketing department is a luxury most small businesses can not afford. To be successful in any industry, marketing must play an integral role in virtually every aspect of a company.

Access to Germane's marketing team of writers, graphic artists, and web designer is a benefit offered to our all of our members. Our team will collaborate with you to develop successful joint marketing campaigns.

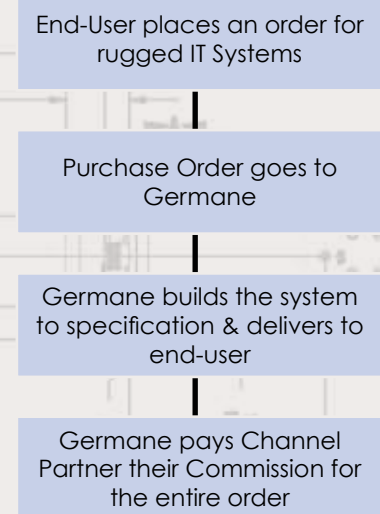
Marketing Benefits

- Collaborabtion of Joint Marketing Campaign
- Market Strategy and Market Surveys
- Development of White Papers
- Joint Press Releases - worldwide
- Joint Tradeshow Participation
- Layout and Graphic Design of Print Advertisement
- Layout and Graphic Design of Web Design or Specific Partner Pages
- Channel Partner Specific Product Documentation
- Private Label Program

Rep-DirectSM

Allows small businesses to capitalize on larger programs without having to fund the purchase of the solutions up front.

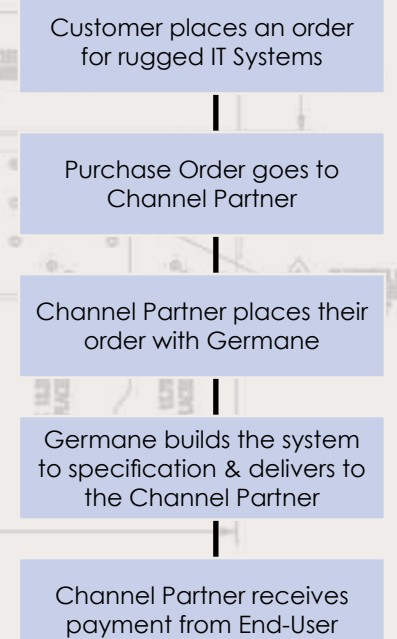
Rep-DirectSM leaves the financial, manufacturing, and delivery of the systems up to Germane, letting you to do what you do best – continue to focus on building relationships.



P-OEMSM

Program Original Equipment Manufacturer allows your organization to leverage its unique business classification to win a lion's share of special set-aside contracts.

If your organization is small, disabled, or minority owned, POEMSM is ideal.



Partner EliteSM – Are members of either Rep-DirectSM or P-OEMSM and are among the top performing partners. This status qualifies them for exclusive benefits, such as Co-Op Marketing Funds, and Joint Marketing Efforts.

GS2000 CLASS SERVER

SYSTEM SPECIFICATIONS

CPU PLATFORM:

AMD Opteron™ Dual/Quad-Core, Intel® Multi-Core Xeon®

MEMORY

64GB DDR333 - or - 32GB DDR400 Memory

EXPANSION SLOTS

(6) Low-Profile PCI, PCI-X, or PCI-Express

DRIVE BAYS

(6) Configurable Bays - each bay holds (1) 3.5" HDD or (2) 2.5" HDD,
(1) AIT/DDS Tape, or (1) BluRay Drive, (1) FDD, & (1) Flash Adapter, LCD

POWER SUPPLY

(1) 400W AC, (1) 300W DC, (2) 500W AC Hot-Swap



PHYSICAL

CHASSIS:

STEEL

DIMENSIONS:

3.5"H x 17"W x 14-24"D

WEIGHT

20-44lbs. (approx)

I/O PORTS

Front, Rear

ENVIRONMENTAL

TEMPERATURE

Operating: 0° to 60°C (Air)
Operating: 0° to 80°C (SprayCool®)
Non-Operating: -30° to 70°C

HUMIDITY:

5 to 95% Condensing (Sealed)
5 to 95% Non-Condensing (Standard)

ALTITUDE

40,000 ft.

MIL-STD - BUILT-TO-MEET

167: VIBRATION

461: EMI

With Additional Filters

740: NOISE

810-F

Temp, Humidity, Alt, Salt-Fog, Fungus

901D GRADE A: SHOCK

TECHNICAL SUPPORT

INTEGRATION

CONUS

Standard

OCONUS

Available

WARRANTY

3 Years

COMMERCIAL PRICE:

\$ xx,xxx

CHANNEL PARTNER PRICE:

\$ xx,xxx

GS1000 CLASS SERVER

SYSTEM SPECIFICATIONS

CPU PLATFORM:

AMD Opteron™ Dual/Quad-Core, Intel® Multi-Core Xeon®

MEMORY

32GB DDR333 - or - 16GB DDR400 Memory

EXPANSION SLOTS

(1) Full-height PCI-X or PCI Express & (1) Low-Profile PCI-X

DRIVE BAYS

(3) Configurable Bays - each bay holds (1) 3.5" HDD or (2) 2.5" HDD,
(1) AIT/DDS Tape, or (1) BluRay Drive, (1) FDD, & (1) Flash Adapter, LCD

POWER SUPPLY

(1) 400W AC Auto-Sensing



PHYSICAL

CHASSIS:

STEEL

DIMENSIONS:

1.75"H x 17"W x 18"D

WEIGHT

18lbs. (approx)

I/O PORTS

Front, Rear

ENVIRONMENTAL

TEMPERATURE

Operating: 0° to 60°C (Air)
Operating: 0° to 80°C (SprayCool®)
Non-Operating: -30° to 70°C

HUMIDITY:

5 to 95% Condensing (Sealed)
5 to 95% Non-Condensing (Standard)

ALTITUDE

40,000 ft.

MIL-STD - BUILT-TO-MEET

167: VIBRATION

461: EMI

With Additional Filters

740: NOISE

810-F

Temp, Humidity, Alt, Salt-Fog, Fungus

901D GRADE A: SHOCK

TECHNICAL SUPPORT

INTEGRATION

CONUS

Standard

OCONUS

Available

WARRANTY

3 Years

COMMERCIAL PRICE:

\$ xx,xxx

CHANNEL PARTNER PRICE:

\$ xx,xxx

GS3000 CLASS SERVER

SYSTEM SPECIFICATIONS

CPU PLATFORM:

AMD Opteron™ Dual/Quad-Core, Intel® Multi-Core Xeon®

MEMORY

64GB DDR333/DDR400 Memory

EXPANSION SLOTS

(7) Full-height PCI, PCI-X, or PCI Express

DRIVE BAYS

(6) Configurable Bays - each bay holds (1) 3.5" HDD or (2) 2.5" HDD,
(1) AIT/DDS Tape, or (1) BluRay Drive, (1) FDD, & (1) Flash Adapter, LCD

POWER SUPPLY

(1) 400W AC, (1) 300W DC, (2) 500W AC Hot-Swap



PHYSICAL

CHASSIS:

STEEL

DIMENSIONS:

5.25"H x 17"W x 20"D

WEIGHT

50lbs. (approx)

I/O PORTS

Front, Rear

ENVIRONMENTAL

TEMPERATURE

Operating: 0° to 60°C (Air)
Operating: 0° to 80°C (SprayCool®)
Non-Operating: -30° to 70°C

HUMIDITY:

5 to 95% Condensing (Sealed)
5 to 95% Non-Condensing (Standard)

ALTITUDE

40,000 ft.

MIL-STD - BUILT-TO-MEET

167: VIBRATION

461: EMI

With Additional Filters

740: NOISE

810-F

Temp, Humidity, Alt, Salt-Fog, Fungus

901D GRADE A: SHOCK

TECHNICAL SUPPORT

INTEGRATION

CONUS

Standard

OCONUS

Available

WARRANTY

3 Years

COMMERCIAL PRICE:

\$ xx,xxx

CHANNEL PARTNER PRICE:

\$ xx,xxx

GS9000 CLASS SERVER

SYSTEM SPECIFICATIONS

HDD PLATFORM:

SCSI, SATA, SAS

EXPANSION SLOTS

Single or Split SCSI Bus

DRIVE BAYS

(6) AIT/DDS Tape Drives or (8) 3.5" Hard Drives

POWER SUPPLY

(1) 250W AC, (1U), (2) 350W AC Hot-Swap



PHYSICAL

CHASSIS:

STEEL

DIMENSIONS:

1.75"H x 17"W x 12"D

5.25"H x 17"W x 12"D

WEIGHT

15-35lbs. (approx)

ENVIRONMENTAL

TEMPERATURE

Operating: 0° to 60°C (Air)
Operating: 0° to 80°C (SprayCool®)
Non-Operating: -30° to 70°C

HUMIDITY:

5 to 95% Condensing (Sealed)
5 to 95% Non-Condensing (Standard)

ALTITUDE

40,000 ft.

MIL-STD - BUILT-TO-MEET

167: VIBRATION

461: EMI

With Additional Filters

740: NOISE

810-F

Temp, Humidity, Alt, Salt-Fog, Fungus

901D GRADE A: SHOCK

TECHNICAL SUPPORT

INTEGRATION

CONUS

Standard

OCONUS

Available

WARRANTY

3 Years

COMMERCIAL PRICE:

\$ xx,xxx

CHANNEL PARTNER PRICE:

\$ xx,xxx