



GERMANE CHANNEL PARTNER PROGRAM (GCPP)

GERMANE ENGINEERING

Germane has been designing, testing, manufacturing and supporting rugged computing solutions for over a decade.

At our 60,000 foot facility in Chantilly, Virginia a full suite of environmental test tools are used by our experienced team of engineers to take COTS parts and integrate them into a custom designed chassis that delivers the quality and reliability required in today's asymmetrical battlespace.

Germane Systems highly reliable COTS based customized servers and storage solutions meet or exceed mil-standard requirements for specific form factors, limited power consumption, low air flow, high temperature, shock and vibration



We deliver value-based products on time with an unrelenting focus on providing the highest-level of individual customer support. Germane provides rapid development, innovative solutions, life cycle management, uncompromising

environmental testing and dedication to supporting the customer.

As a Germane partner you will have access to our electrical, mechanical and environmental engineering teams. Germane's technical support group is available to provide assistance to your existing support staff or will provide direct support assistance to your customers.

Every Germane product is manufactured to meet or exceed the following MIL-STDs:

MIL-STD 810E/F, 167-1/2, 740-1, 740-1/2 and 901D-A

WELCOME TO THE GERMANE CHANNEL PARTNER PROGRAM

PROGRAM

The Germane Channel Partner Program (GCPP) provides its' selected partners with a comprehensive suite of rugged, COTS-based computing solutions to augment their existing product line. Germane's extensive range of products and engineering resources enables you to tailor proven solutions to meet your customer's specific needs.

The GCPP provides several options that let you choose a program that best meets your business model. Our partner programs are designed to meet the needs of any size business and are structured to give you a competitive advantage as you expand into new market opportunities.

BENEFITS

- Program Tailored to Your Business
- Product Roadmap
- Life Cycle Management
- Engineering and Design Support
- Marketing Support
- Superior Technical Support Staff
- Accredited Design Engineers
- State-of the-Art Design & Test Lab
- Solid Reputation with DOD
- Over 35,000 systems shipped

When your customers demand rugged COTS-based computing solutions for military or industrial deployment and you don't want to take on the huge expense of employing an engineering team of mechanical, thermal and electrical engineers; partner with a proven company— partner with Germane.

MARKETING

OVERVIEW

A dynamic and creative marketing department is a luxury most small businesses cannot afford. To be successful in any industry, marketing must play an integral role in virtually every aspect of a company. Our team will collaborate with you to develop successful joint marketing campaigns.

MARKETING BENEFITS

- Collaboration of Joint Marketing Campaigns
- Web Site linkage
- Development of White Papers
- Joint Press Releases
- Joint Tradeshow Participation
- Opportunity Registration
- Channel Partner Specific Product Documentation
- Private Label Programs

LEVEL 1	LEVEL 2
<p data-bbox="99 1150 651 1360">Participation at Level 1 allows a small business to capitalize on larger programs without having to fund the purchase of the solutions.</p> <p data-bbox="99 1409 651 1793">This leaves the financial, manufacturing and delivery of the systems the responsibility of Germane, letting you do what you do best – focus on building relationships. You sell and receive a commission without having to take title or delivery of the actual products.</p>	<p data-bbox="683 1150 1240 1276">At Level 2 your organization sells, takes title to and delivers the products to your customers.</p> <p data-bbox="683 1325 1240 1535">This enables your company to add your own unique value to the products. This level lets you maintain an exclusive relationship with your clients.</p>

GS1000 CLASS SERVER

SYSTEM SPECIFICATIONS

CPU PLATFORM

Dual Socket Intel Xeon® 4 or 6 core processors

MEMORY

192GB
DDR3 SDRAM
1333MT/s

EXPANSION SLOTS

2 I/O slots PCIe® or PCI-X®

CONFIGURABLE DRIVE BAYS

Hot Swappable
6GB SAS/SATA
HDD or SSD
Two 2.5 inch x 12.5 mm drives or Four 2.5 inch x 9mm

POWER SUPPLY

500W 110/240 VAC (standard)
500W 24/48 VDC (optional)



PHYSICAL

CHASSIS

Steel

DIMENSIONS

1.75 “(h) x 17”
(w) x 18” (d)

WEIGHT

19.5 pounds
(approximate)

I/O PORTS

Front, Rear

ENVIRONMENTAL

TEMPERATURE

Operating 0° to +60° C
Non-Operating -40° to +80° C

HUMIDITY

5% to 95% Non-Condensing

ALTITUDE

Operating Altitude 10,000 ASL
Non-Operating Altitude 40,000
ASL

MIL-STD (STANDARD)

167-1/2 VIBRATION

740-1/2
Airborne and
Structure borne noise

810 E/F Temperature

910D-A SHOCK

TECHNICAL SUPPORT

INTEGRATION

Standard

CONUS

Standard

OCONUS

Available

WARRANTY

3 years standard

GS2000 CLASS SERVER

SYSTEM SPECIFICATIONS

CPU PLATFORM

Dual Socket Intel Xeon® 4 or 6 core processors
Dual Socket AMD Opteron® processors

MEMORY

192GB with 12 slots
DDR3
1333MT/s

EXPANSION SLOTS

5 I/O slots Full Height PCIe® or PCI-X®

NETWORKING

Dual 1G Ethernet ports onboard

CONFIGURABLE DRIVE BAYS

Hot Swappable
6 GB SAS/SATA with 16 ports
HDD or SSD
Two 2.5 inch x 12.5 mm drives or Four 2.5 inch x 9mm

BLU-RAY DVD DRIVE

POWER SUPPLY

500W 110/240 VAC (standard)
500W 24/48 VDC (optional)



PHYSICAL

CHASSIS

18 gage steel

DIMENSIONS

3.5 "(h) x 17"
(w) x 17" (d)

WEIGHT

24 pounds
(approximate)

I/O PORTS

Front, Rear

ENVIRONMENTAL

TEMPERATURE

Operating 0° to +60° C
Non-Operating -40° to +80° C

HUMIDITY

5% to 95% Non-Condensing

ALTITUDE

Operating Altitude 10,000 ASL
Non-Operating Altitude 40,000
ASL

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3 years standard